General Assembly Meeting 20 October 2020

Meeting starts at 09.15





President

Szabina Baros - President

- Roll Call of nations
- Voting:
 - (1) Do you agree to the Minutes of the last General Assembly Meeting held on 28 September 2020?

Please unmute your microphone when you speak



Members Farewell

Olivia Ronayne Casimiro – Membership Coordinator

Lithuania

> ANR - Vilhelmina Jazdauskaite

USA

> ANR – Gretchen Escribano



Welcoming Members

Olivia Ronayne Casimiro – Membership Coordinator

Lithuania

➤ ANR – Jolanta Novickovaite

USA

- > ANR Erin Heusser
- > ANR Mari Lu Shore



Membership

Olivia Ronayne Casimiro – Membership Coordinator

In case you are **leaving the NCB**, don't forget to send information to our Membership Coordinator.

Membership Forms for all **new NRs**, **ANRs**, **2nd ANRs** must be sent to:

membership@natocharitybazaar.org



Membership

Olivia Ronayne Casimiro – Membership Coordinator

Please be advised that creating a **general email account** will facilitate communications during all periods of transition that will occur within your Representative Team for the Nato Charity Bazaar.

Example from Nation's that have already done it:

If you are a new NR, ANR, the content of this mailbox is a good source of information

bazar.otan.esp@hotmail.com charitybazaarpt@gmail.com dnkncbteam@gmail.com





Szabina Baros - President

Charity Bazaar logo use for Members (NRs, ANRs)

- ✓ Special format
- ✓ Yearly update
- ✓ For own correspondence of <u>National</u> teams (sponsor letters, thank-you letters...)







Szabina Baros - President

Charity Bazaar Newsletter at NATO HQ

- ✓ We have the permission to send more NLs throughout the year.
- ✓ Content: Editorial message, info on Product Sales, links to Catalogues, info on Tombola, info on our campaigns, highlight on 1 Belgian and 1 International charity project, Sponsor info and logos
- ✓ Distribution: International Staff, International Military Staff, Delegation Registries (Registries forward the Newletter to the individuals according to their internal rules)



Hanne Jørgensen – Vice-President

Fund-raising best-practices:

BEST BEST DO

CHECK

- ✓ Sharing is Caring working as a team
- ✓ Testimonials today from:
 - ✓ North Macedonia/Ivica Finland/Marjo -Kazakhstan/Saule Lithuania/Zaneta Spain/Lucia
 - Estonia/Hedi & Bosnia & Herzegovina/Sinisa
- ✓ Q&A ("Country name" in the chat)





Hanne Jørgensen – Vice-President

Examples from the up and coming Spanish Catalogue:







Coffee Break 10 min



20 October 2020 www.natocharitybazaar.org 16



Scenario B – Activity 1

1. Decide what products you can sell

Popular or well-presented products will sell well!





2. Prepare your "Catalogue"

Include picture of product, price, description, contact, info on payment and pick-up method(s)
Use your Catalogue for collecting pre-order if you wish (not only for selling already shipped goods)
Catalogue template (simple to use!!) will be provided to you by the Board

3. Choose your sales channels

e.g. upload to NCB private Facebook site, NCB webpage, send around to your own social contacts, delegation, friends at Shape, EU military, post it on your nation's social media)

You could reach even more customers than at a Bazaar event...

4. Deal with delivery/pick-up of items

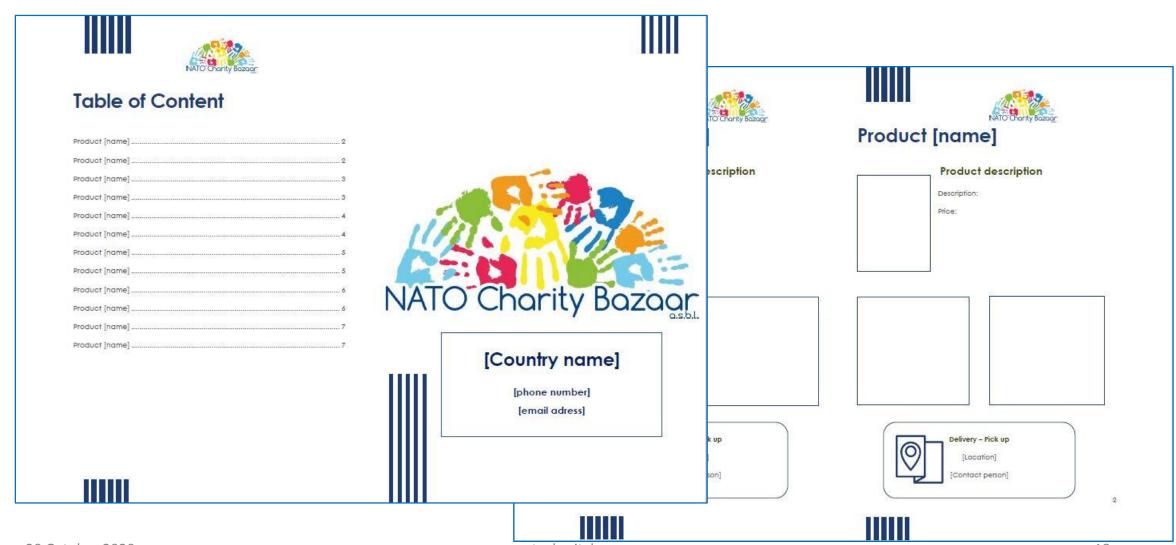
Location: Delegation's office, home, public meeting point, anything you consider safe and simple Timing: To save your time and energy, we suggest designated pick-up time windows Time frame: start anytime, end your sales by 30 Nov

POC: Alícia (coordinator@natocharitybazaar.org)



Scenario B – Activity 1

Template of Catalogue





Scenario B – Activity 1

The template and guidelines sent to Nations on September the 25th.

It is easy to fill.

By the end of October. The sooner, the better.

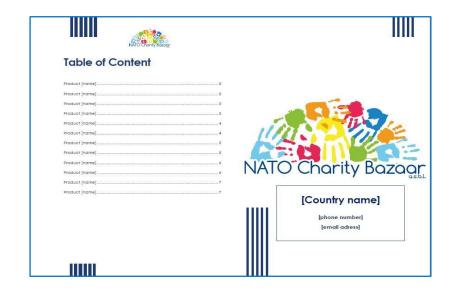
National Catalogues are uploaded to Facebook, NCB site and NATO-wide.

Special thanks to NIC!



How to find the Catalogues in www.natocharitybazaar.org:

- Log into the Member's layer with your password
- Click on the blue icon of 2 little persons (upper right corner)
- In the "Current" section click on "Bazaar 2020 Material for Members"
- Click on "Catalogues of National Products"
- You find the Catalogue (catalogues + template + guidelines)







Scenario B – Activity 1

How to fill the template:

- You have a Guideline document, which has been sent to NRs with the Catalogue template.
- In order to avoid problems in filling your Catalogue:
 - We suggest respecting the format of the form as much as possible in including pictures and text spaces.
 - You can be a little "artistic" but please respect as much as possible the general aspect of the template.
 - Be aware, once you have filled all spaces, to update all fields on page "Table of contents".
 - Any other concern you can't solve? I'll try to help you.
- Once it is filled, please send it to Alicia Arjona in Word format (coordinator@natocharitybazaar.org)





coordinator@natocharitybazaar.org



Scenario B – Activity 1

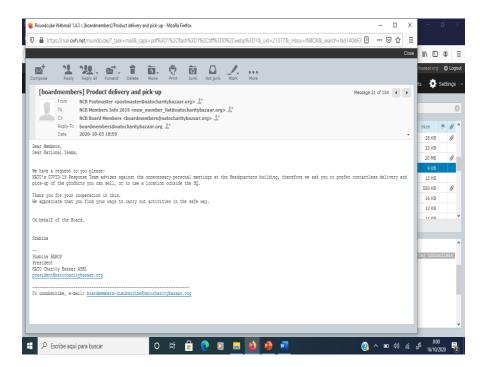
Mail sent to Member from Postmaster account on 3rd of October

"NATO's COVID-19 Response Team advises against the unnecessary personal meetings at the Headquarters building, therefore we ask you to prefer contactless delivery and pick-up of the products you can sell, or to use a location outside the HQ."

In the Catalogues received so far we see good practices to care for each other – thank you!

Catalogues received

- Greece
- Germany
- USA
- Bulgaria
- Denmark
- Albania
- Italy





coordinator@natocharitybazaar.org



Board Sale Events

Scenario B – Activity 2

√ Face Mask Sale

✓ Masks are here to stay – we keep selling them (approaching €2500,- in sales)

✓ NCB Merchandise

✓ Bags, cups & rain gear



✓ Lots of activity in the delegations

✓ Support to Nation Members

✓ The Board Members will continue to offer support to all Nation Members as needed via:

- ✓ Meetings, calls and emails feel free to call Hanne on +32 (0)477 17 40 07 with questions.
- ✓ Posting initiatives on the NCB FB site, NATO HQ Newsletters, Instagram & NCB website



POC: Monica & Hanne (vice-president@natocharitybazaar.org)



Tombola

Scenario B – Activity 3

TICKETS: checking in by email

PRIZES:

THANK YOU for the Prize Submissions and Photos!

◆ Master Tombola Prize List is published at least once a week

- → NCB Facebook Page and NCB Website
- ◆ Instagram #natocharitybazaarbrussels
- ♦ Please send your Prize Descriptions & Photos by email to: <u>tombola@natocharitybazaar.org</u> no later than 02 November 2020

Tombola

Scenario B – Activity 3

PRIZES:

- Prize Description Form
 - → available on the NCB Website
 - → also available from Tanya
- ♦ DESCRIPTIONS: as many details as possible
 - TRAVEL-RELATED Vouchers **should** be valid for 12 months
- ♦ PHOTOS: representational photos of your Nation's Prizes
 - → if photos are difficult, let's talk about options!

Each nation donates TWO prizes (each prize = minimum value of 100 €)

Tombola

Scenario B – Activity 3

Prize (and Ticket) Drop-Off: address & details will be sent by email

Friday **20 Nov**: 16.00-20.00

Saturday **21 Nov:** 10.00-18.00

Sunday **22 Nov:** 12.00 – 17.00

- ► Planned Date of DRAWING: Friday 27 November 2020
- Pick-Up of Prizes: 28 November 11 December 2020 address & details will be sent by email
- → Any questions? Please contact Tanya at: tombola@natocharitybazaar.org

THANK YOU!



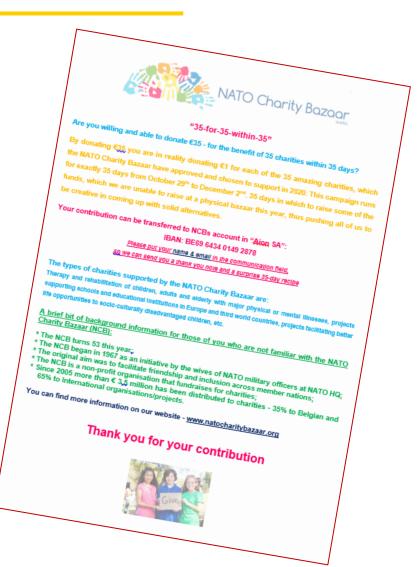
Individual Contributions

Scenario B – Activity 4

"35 for 35 within 35"

- ✓ Campaign for individual contributions
- ✓ EUR 35 for 35 charity projects within 35 days
- ✓ Mainly for those of NATO staff who are interested in supporting our cause but may not order products
- ✓ How: 1-page info sheet (1-pager) with NCB bank account will be sent to all of you with some helpful instructions
- ✓ Other channels: NATO Newsletter, FB page, direct contacts
- ✓ Thank-you-letter to each donor from NCB Board + a surprise gift
- ✓ Watch your inbox for details

POC: Szabina (president@natocharitybazaar.org)



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Individual Contributions

Scenario B – Activity 4

Cash donation cases

- √ "35 for 35 within 35"
- ✓ Generous donors wishing to donate more please have it transferred or added to your national accounts/cash box and transfer them on to NCB account together with the rest of your funds raised this year
- ✓ <u>Sponsoring companies wishing to donate EUR 500 or more</u> please contact NCB Sponsor Coordinator Lara Ronayne Casimiro at sponsorship Packages
 We provide visibility to these donors via one of our Sponsorship Packages

POC: Szabina (president@natocharitybazaar.org)



Sponsors

Scenario B – Activity 5

√ Sponsorship packages

✓ Negotiations with sponsors are in progress

POC: Lara (sponsor@natocharitybazaar.org)





New initiatives

Scenario B – Activity 6

Small Change for Big Change

- ✓ How to "lighten the load" when the jar is full:
 - ✓ New urn to be set up in the Public Square (STILL pending approval from NATO)
 - ✓ Deposit in the bank with other funds raised (see transfer details later)
 - ✓ Feel free to post the picture of your jar/box/tin on the NCB Facebook page







 $POC: Olivia \ (\underline{membership@natocharitybazaar.org})$







Erin McCoy- Treasurer

Transfer instructions: 3 easy steps



Transfer Funds



Accounting Form



Email



Erin McCoy- Treasurer



Transfer funds by

- Online account transfer or
- Bank transfer from your bank



Erin McCoy- Treasurer



Transfer funds to

NATO Charity Bazaar ASBL Bank Account Details:

Aion SA

IBAN: BE69 6434 0149 2878

BIC: BMPBBEBB



Erin McCoy- Treasurer

Transfer Funds

Include in the communication section of the transfer:

"Contribution to the 2020 NCB by ...

(specify your Nation's Name)"



Erin McCoy- Treasurer



All *electronic* transfers must

be completed by:

Thursday, 3 December 2020



Erin McCoy- Treasurer



Accounting Form

Nation's Name:					
Person making the Bank Transfer:					
Phone:			E-Mail:		
NATIONAL CONTRIBUTION					
Tombola Ticket Sales :					
Delegation Sales:				Sales :	
Small Change for a Big Change:					
Total Bank Transfer Amount:				nount:	



Erin McCoy- Treasurer



Send via email to NCB Treasurer treasurer@natocharitybazaar.org with following attachments:

- Completed Accounting Form; and
- Bank transfer transaction receipt





Erin McCoy- Treasurer

If you have any questions, please contact the treasurer, Erin, via email at

treasurer@natocharitybazaar.org.



NCB on Social Media

Hanne Jørgensen – Vice-President

NATO Charity Bazaar ASBL ▼



Startseite



Seite







Nachrich-

Anzeigen

Mehr









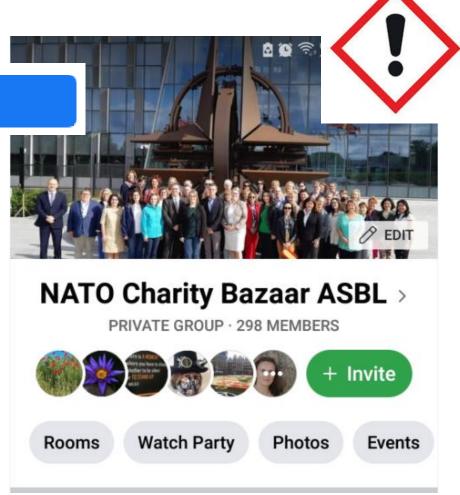




Antwortet i.d.R. innerhalb von ein paar Stunden

Nachricht





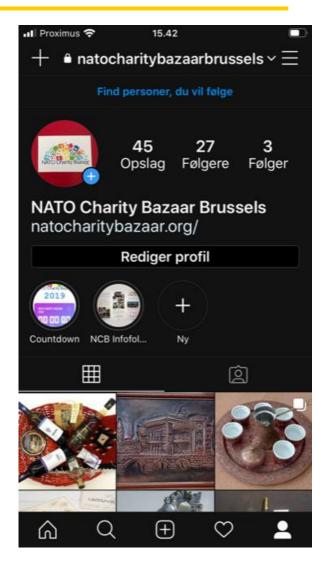


NCB on Social Media

Hanne Jørgensen – Vice-President











Any Other Business

Szabina Baros - President

Any questions or contributing words?

"No amount is too small!"

"No effort is wasted!"

"Charity doesn't make you poor, it makes you - and someone else - happy"

Upcoming General Assembly Meeting: **20**th **November 2020**



Thank you for your participation, your continuos support and dedication!



Board members please stay logged on